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# NAVY RECRUITER

magazine

Supporting Navy Recruiters

January - February 2014

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# AMERICA'S NAVY

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CONTENTS

- 5 **Events Marketing Division: Helping Recruit America's Finest**
- 7 **STEM Tour Attracts the Right Crowd**
- 8 Local Sailors Volunteer at Assisted Living Community
- 10 Navy Recruiters Make Presence at CORE4 STEM Conference
- 11 Sailors Volunteer at Operation Gratitude
- 12 Recruiters Assist Filipino Survivors of Typhoon Haiyan
- 13 NRD San Antonio Recruiters Assist Filipino Survivors Of Typhoon Haiyan
- 14 NRC Volunteers Help Memphis Habitat for Humanity
- 15 **MCPON Stevens Visits Recruiting Stations of NRD New Orleans**
- 16 Eye on the Fleet - Photos
- 18 **Navy Honors F/A-18 for 35 Years of Distinction**
- 19 USS *New York* Changes Homeport to Naval Station Mayport
- 20 Eye on the Field - Photos
- 22 Recruiting Navy Reservists
- 24 Department/Division in the Spotlight: PRIDE Operations
- 26 On Medical Recruiting
- 28 **NRD Raleigh's Centurion Sailor**
- 29 Recruiter Credits Navy Training with First Responder Reaction
- 30 Recruiters Reaching Back



**Front Cover:**  
Secretary of the Navy, the Honorable Ray Mabus administers the oath of enlistment to 20 future Sailors from Navy Recruiting District Philadelphia during the 114th Army-Navy football game at Lincoln Financial Field. Navy beat Army 34-7 for its 12th consecutive victory in the series. (Photo by MC1 Larry S. Carlson)

**Back Cover:**  
Cmdr. Christopher M. Young, Commanding Officer, NRD New York, Cmdr. David W. Byrd, Executive Officer, NRD New York and CMDCM(SS/SW) Rafael Perez march with Sailors from NRD New York on 5th Avenue during the Veteran's Day Parade in New York City. (Photo by MC2(SS/AW) Julio N. Rivera)

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**REGULAR COLUMNS...**

- 5 From the National Chief Recruiter
- 31 Admiral's Five-Star Recruiters
- 31 The District's Top Stations

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# From the National Chief Recruiter

Shipmates,

As we enter the New Year and the second quarter of FY2014 at Navy Recruiting Command, I hope everyone had a happy holiday and everyone is recharged and ready to engage!

Congratulations are in order for all of our newly honored Recruiters of the Year! The FY2013 ROY winners are formally recognized January 26-31 in Washington, D.C., by not only Commander, Navy Recruiting Command, Rear Adm. Annie B. Andrews, but also by ASN Garcia (Manpower and Reserve affairs), CNO, VCNO, CNP and MCPON as well. Each member of the ROY team and their families are truly deserving of this recognition and Force Master Chief Gray and I were honored to have been a part of the celebration.

Don't forget to check the next issue of Navy Recruiter Magazine for the details and lots of coverage of the event!

While our FY 2013 mission attainment was remarkable, what I am most proud of and what we all should be most proud of is the continued trust we have gained across America. You are the face of our great Navy across the nation, gaining and sustaining trust with the public is critical to our mission. Keeping this trust intact through strong integrity based leadership, spirited teamwork and especially through your personal commitment to excellence, will ensure we continue to expand that trust.

We know that the talent we seek does not just come knocking at our door. Inspiring the best and brightest to join the world's greatest Navy requires hard work, knowing your market, spending lots of time in schools, and knowing your systems and processes. The "best & brightest" expect, and deserve the "best customer service" and that is why recruiting is hard work, but that is also what makes our mission success so tremendously rewarding.

As we dive into the New Year and the second quarter of FY14 here are a few things that we need to focus on:

- Continued personal and professional development by furthering your education, preparing for advancement.
- Customer Service; follow-up and follow through till completion!
- Prospecting, get out and engage your potential applicants and their influencers.

Keep working to achieve your goals – Hoorah! 



NCCM(SS) Jimmie A. Holt, Jr.  
NCR, Navy Recruiting Command

# Events Marketing Division: Helping Recruit America's Finest

By Mass Communication Specialist Seaman Mark Langford, Navy Recruiting Command Public Affairs

**MILLINGTON, Tenn.** - Recruiters for America's Navy have one of the most rewarding and responsible jobs around. They are ambassadors across the country telling our Navy's story seeking the best and brightest qualified men and women to join; they are the gateway to the future of our Navy's fleet. To support recruiters with this critical mission, the Navy's Recruiting Command (NRC) Events Marketing division helps start those conversations recruiters have with stakeholders which can eventually lead to new applicants while offering support to recruiting efforts on a national level.

Events Marketing is located at NRC's headquarters in Millington, Tenn., and has representatives at each of the 26 recruiting districts across the nation. The goal of the department is to seek out and create a Navy presence at highly visible public events and conferences to ultimately increase awareness, along with developing and tracking national recruiting leads. One example is the Navy's participation and sponsorship of the ESPN X Games, said Cornell Galloway, director of Events Marketing.

"[It's] another means to assist our recruiters in generating quality leads to support the mission," said Galloway.

Examples include simulators, a Navy video-game suburban, the Science Technology Engineering and Math (STEM) tour display, and convention booths to attract and engage the local audience on location and at events. The department also coordinates performance groups such as the Navy Bands and



Lt. Travis Arrington, an officer recruiter at Navy Recruiting District Michigan, speaks to members of the National Society of Black Engineers (NSBE) during their annual convention. The annual NSBE convention brings together professional and student engineers from around the world to one location for lectures, discussions, a career fair and awards. (Photo by MC1 Joseph R. Wax)

the "Leap Frogs" parachute demonstration team, said Galloway.

"Attract, engage, inspire, then hire," said Galloway.

Although the Navy, along with the other military branches, has had to dig deep to find ways to manage activities with the recent government shutdown and ongoing budgetary constraints, recruiters and the events marketing departments across the country are coming up with creative solutions.

"[We are] reviewing best practices, after-action reports, and cost analysis to develop and present to leadership the most efficient convention and event plan that supports lead generation," said Galloway.

Recent available assets have been limited to the STEM display. It is modular, however, and can take on the themes of aviation, medical, and engineering



Navy recruiters, LS1 Carolina Gutierrez and LS2 Jomel Orpilla fix a Future Sailor's hand salute while practicing basic facing movements during a Delayed Entry Program meeting. Gutierrez and Orpilla are assigned to NRS Chula Vista which is part of NRD San Diego. NRD San Diego encompasses 210,000 square miles within a tri-state area that includes portions of Arizona and Nevada. (Photo by MCC Anastasia Puscian)

to support a myriad of events and venues. This allows the Navy to have a greater recruiting presence in more places despite limited means, said Galloway.

If a recruiter would like to request assets or funding from Events Marketing, the first step is to obtain a written proposal from the host organization listing exactly what they would like. The proposal should detail exactly what assets will be used such as speakers, simulators, or display booths, and include the fees and charges for sponsoring the event, said Galloway.

the way of leads generated. Events must also support the recruiting mission and be within budget, said Galloway.

"[Is it] within strategy? [Is it] within budget? And [is there] the potential return on investment? These are the questions I ask when reviewing a proposal," said Galloway.

After an event is completed a report is submitted to evaluate the success of the event and evaluate the return based on the investment used for the event, said Galloway. By conducting thorough after action

reports, the division can assess the success of each event and identify best practices.

"Events Marketing support adds a great deal to the recruiting mission in our district and generating interest and leads," said Mass Communication Specialist 1st Class Larry S. Carlson, public affairs officer for NRD Philadelphia. "[Events Marketing] assets... attract people's interest and bring them over to the [recruiting] booth."

National leads are created to assist the recruiters with meeting goals and finding qualified applicants. It helps streamline the process because the initial contact has already been made and some degree of interest is established, said Galloway.

The division aims to provide not only a valuable tool to recruiters,

but provide it in such a way that the recruiter and the division feel like a team, said Galloway.

"We really want them to feel like this [Events Marketing] office resides in their district," said Galloway.

Each NRD has a budget for local events and outreach, but if they have exhausted their budget and an opportunity presents itself, they are encouraged to reach out and request financial assistance from Events Marketing, said Galloway.

"When in doubt, submit the request," said Galloway.

Every division within NRC supports and is involved with what Events Marketing is working to accomplish, said Galloway.

"It's a total team effort," said Galloway. "You can't do it alone from here."

For more information about Navy Recruiting Events Marketing reference NAVCRUIT 1150.1B, go to <http://navyevents.com>, or contact your chain of command.



▲ Cmdr. Eileen D'Andrea, executive officer, and Cmdr. Rob Tetreault, operations officer, PHIBCB TWO, let students try on a diver helmet to show middle school students about how engineering plays a role in the Navy during the third annual STEM career conference at the Corporate Landing Middle School in Virginia Beach. (Photo by MC3 Taylor Mohr)

At this point a convention or sponsorship pre-event assessment and request form (NAVCRUIT 1150.1B) must be submitted at least 90 days prior to the event and it is submitted to headquarters for review. Once approved, Events Marketing establish contracting and will provide strategy, guidance, and support for the supporting NRD, said Galloway.

"We try to give them a turnkey operation," said Galloway.

The majority of events the division targets has a national audience and originates from headquarters; however, approximately 10 percent are requests submitted from the individual Navy recruiting station (NRS) or district (NRD), said Galloway. In both cases the division works closely with leadership at the NRD.

There are many factors involved in the process of selecting which events are approved. In many cases, the strongest proposals are annual events that have been covered before and have established a proven track record of return on the investment in

# STEM Tour Attracts the Right Crowd

Story and photo by Mass Communication Specialist 2nd Class Amanda Sullivan, Navy Recruiting Command Public Affairs

**MILLINGTON, Tenn.** - In order to remain the world's most powerful Navy, ships and other operational equipment rely on state-of-the-art engineering and technology. But without the right people to guide it, even the best engineering and technology is rendered useless.

As many jobs in the Navy have become increasingly based on advanced electronics, operators of those systems must be increasingly familiar and inclined to the fields of science, technology, engineering and mathematics (STEM).

In order to inspire and attract the next generation of STEM innovators, the Navy has developed the STEM

Tour that highlights various applications of STEM used in day-to-day operations.

The STEM Tour has been available for recruiters to use at events for about a year and features several discovery centers including a laparoscopic challenge and an underwater drone challenge along with demonstrations about the electromagnetic aircraft launch and recovery systems.

During a recent engineering conference at the University of Memphis, the STEM Tour was on display including an outdoor exhibit and indoor setup for an audience of middle, high school and college students. Local recruiters from Navy Recruiting District

▼ OS2(SW) Marc Orberon, recruiter, NRS Midtown, Tenn., talks with students from White Station High School about the laparoscopic challenge of the STEM tour. The tour gives students the opportunity to try their hand at advanced technologies such as laparoscopic surgeries and guiding unmanned underwater drones.



Nashville's Division 6 were impressed with the ability of the asset to attract a very specific crowd.

"The students really like the challenges, you can see them get excited," said Operations Specialist 2nd Class Marika-Auror Young, recruiter, Navy Recruiting Station (NRS) Southaven, Miss. "It gives [local recruiters] an opportunity to see which schools are really serious about science and engineering, which is the kind of kids we want to attract."

The Navy's STEM Tour not only intends to attract and potentially recruit students already interested in STEM fields, but also aims to spark a greater curiosity about the STEM subjects and careers in general.

"Obviously the Navy has a need for increased interest in this sort of thing," said Bruce Watson, parent of a student attending the conference. "But this is an educational tool we need to be encouraging anyway. These are marketable skills."

The STEM Tour is available as a large outdoor footprint but can easily be broken down to accommodate smaller spaces and indoor events.

"We had initially set up the STEM Tour for this event as the full footprint outside," said Cornell Galloway, director, Events Marketing Division at Navy Recruiting Command. "But due to rain, we moved parts of the set-up into an interior corridor of the engineering building."

Because of this flexibility, the tour was able to capture an audience outside at the event and an additional audience inside the building simultaneously and showcasing different STEM concepts.

The STEM Tour is available as a whole or part through the Navy Events Central website at <http://navyevents.com>.



# Local Sailors Volunteer at Assisted Living Community

Story and photos by Mass Communication Specialist Seaman Mark Langford, Navy Recruiting Command Public Affairs

**MEMPHIS, Tenn.** - More than 40 Sailors, civilians, and their families with Navy Personnel Command (NPC) and Navy Recruiting Command (NRC) from Naval Support Activity Mid-South volunteered

Saturday at Foxbridge Assisted Living & Memory Care Community to assist the staff with serving during a Thanksgiving dinner for residents and their families.

Foxbridge is an assisted living community which specializes in providing care for residents with memory loss and associated disorders.

The day began with a brief tour of the facilities and introductions from the Foxbridge staff before beginning with their service tasks. The Foxbridge community is comprised of five cottages with approximately 24 residents in each.

Volunteers helped with setting up tables, chairs, and place settings for each cottage, and while food was arriving, Sailors took time to get acquainted with

 Sailors from NRC sing with a Foxbridge Assisted Living & Memory Care Community resident and her family as she plays piano. The Sailors were there to help set up and serve residents for an annual Thanksgiving meal.



the residents and their families.

"The residents were really impressed with having the Navy here," said Tammie Kubicki, business manager for Foxbridge. "They had a great time and really enjoyed being able to interact with the service members."

Many of the Foxbridge residents are military veterans and have served in combat, including some who served during World War II. Both the residents and volunteers were enthusiastic to share their sea stories.

In one of the cottages, a resident began playing the piano where her family members could sing along. It didn't take long for a group of Sailors to join in.

"We had a good time serving them, talking with them and singing songs together," said Yeoman Seaman Apprentice Jamarrie Milton, flag administrative assistant for the commander of NRC.

After the families had arrived and everyone was seated, the volunteers began serving a traditional Thanksgiving feast including turkey, stuffing, green beans, cranberry sauce, and homemade desserts.

"I think it was the best thing I've ever seen here. It was so awesome," said Kubicki. "You guys have such a high standard and work ethic and it was great having you here to help."

Sailors from NRC organize volunteer events frequently to give back to the community while building the Navy's community outreach efforts. Many of the command's organizations, such as the Junior Enlisted Association, First Class Petty Officers Association, and the Chief's Mess, also organize volunteer opportunities.



 MAC Rahn L. Honablue, detailer for NPC, talks with a resident at Foxbridge Assisted Living & Memory Care Community Nov. 23, 2013.

 HM2 Mark Hicks, enlisted waiver processor for NRC, serves residents at Foxbridge Assisted Living & Memory Care Community Nov. 23, 2013. Hicks volunteered to help set up and serve residents for an annual Thanksgiving meal.



"It wasn't what I expected," said Milton. "Normally we volunteer and the organization assigns us a job to do, but at Foxbridge we were able to interact and share stories."

For more stories and current Navy Recruiting news visit [www.cnrc.navy.mil/Recruiting-in-the-News.htm](http://www.cnrc.navy.mil/Recruiting-in-the-News.htm).



# Navy Recruiters Make Presence at CORE4 STEM Conference

Story and photos by Burrell D. Parmer, Navy Recruiting District San Antonio Public Affairs

**SAN ANTONIO** - Continuing to strengthen the Navy's presence in the local community, recruiters of Navy Recruiting District (NRD) San Antonio participated in the San Antonio Hispanic Chamber of Commerce's CORE4 STEM (science, technology, engineering, and mathematics) Conference held at the Freeman Expo Hall, Nov. 13-14 and St. Philip's College and the University of Texas-San Antonio on Nov. 16.

The conference featured leaders from the energy, science, computer, and aerospace industries and presented students with the opportunity to meet with high-profile representatives from Fortune 500 companies and government agencies.

Students experienced hands-on and demonstration projects, listened to speakers from exciting STEM fields, and spoke with college recruiters to discuss degree plans in interested fields and financial aid options.

According to Senior Chief Machinist Mate Phillip Wygans of Navy Recruiting Station (NRS) Broadway, the NRD has been involved with Core4 STEM throughout the week, engaging more than 600 middle-school-aged children in STEM.

"We had them conducting some marine engineering and learning terminology," said Wygans, NRD's stem coordinator. "The children learned from trial and error while participating in the penny boat program. We also had the opportunity to showcase our SeaPerch [exhibit] at St. Phillips College."

Wygans said that this was CORE4 STEM's 4th year and he believed that the event will grow city-wide, meaning the Navy will be able to reach more students each year.



MMCS Phillip Wygans of NRS Broadway, NRD San Antonio, speaks with Maria Rodriguez, the math director for the Center of Excellence of St. Philips College, about the Navy's SeaPerch program during the San Antonio Hispanic Chamber of Commerce's CORE4 STEM (science, technology, engineering, and mathematics) Conference's Family Day held at St. Philip's College, Nov. 16, 2013. Rodriguez, who is targeting high school children for exposure to STEM, said that it was interesting to see what the Navy was doing at St. Phillips for CORE4 STEM, especially allowing the children to be creative and learn by trial and error through the penny boat activity.

"The majority of people in the education field are looking for ways to collaborate and to improve their own educational programs. This is a venue for us to find new avenues to promote STEM in schools, whether it is SeaPerch or through recruiting efforts which involve our technical career fields," said Wygans.

Maria Rodriguez, math director for the Center of Excellence of St. Philips College, who is targeting high school children for exposure to STEM, said that it was interesting to see what the Navy was doing at St. Philips for CORE4 STEM's Family Day, especially allowing the children to be creative and learn by trial and error through the penny boat activity.

"This is what is needed by our children now," said Rodriguez. "They need be able to figure out what to

do. Children these days are being trained exactly what to do and not being allowed to be creative. This helps in the long run, when they have to write papers and progress in math and science."

According to Rodriguez, she is working with a local high school to bring students to St. Philips to learn more about STEM and its related career fields.

To learn more about SeaPerch visit [www.seaperch.org](http://www.seaperch.org).

EM2 Edwin Gonzalez, a recruiter with NRS Broadway, NRD San Antonio, oversees a young contestant of the penny boat contest during the San Antonio Hispanic Chamber of Commerce's CORE4 STEM (science, technology, engineering, and mathematics) Conference's Family Day held at St. Philip's College, Nov. 16, 2013. Contestants used their creative thinking to build boats made from tinfoil in which to hold pennies afloat within a bucket of water.



NAVY RECRUITING DISTRICT PHILADELPHIA - REGION EAST

# Sailors Volunteer at Operation Gratitude

Story and photo by Mass Communication Specialist 1st Class Larry S. Carlson, Navy Recruiting District Philadelphia Public Affairs

**PHILADELPHIA** - Sailors from Navy Recruiting District (NRD) Philadelphia recently partnered with other organizations in support of Operation Gratitude by collecting donated items to send to deployed service members.

Operation Gratitude is a non-profit organization that strives to lift troops' morale by sending packages to those deployed overseas, to their children left behind, and to veterans, first responders, wounded warriors and their care givers.

Although each Sailor had their own reasons for volunteering, many did so as a way of giving back.

"When I was deployed with my previous command, we received packages from Operation Gratitude," said YN1 Dustin Heinbaugh. "It's a good feeling to receive a care package while on deployment and away from your family. I wanted to do something to pay it forward and share that feeling with others."

NRD Philadelphia Sailors manned six Operation Gratitude drop-off points throughout the city of Philadelphia helping to collect 4,435 pounds of donated items.



NRD Philadelphia's CTT1 Jamie L. Clark and MA2 Alexander M. Victor, both from NRS Marlton, staff one of several donation drop-off points in the city of Philadelphia during Operation Gratitude Day. The non-profit organization Operation Gratitude sends care packages to deployed troops around the world.

Through collection drives, letter writing campaigns, craft projects and financial donations, Operation Gratitude provides individuals a way to express their respect and appreciation to the men and women of the military through active, hands-on volunteerism.

# NRD San Antonio Recruiters Assist Filipino Survivors Of Typhoon Haiyan

Story by Burrell D. Parmer, Navy Recruiting District San Antonio Public Affairs

**SAN ANTONIO** - When U.S. Sailors and Marines were dispatched to the central regional of the Philippines in support of the humanitarian assistance and disaster relief mission Operation Damayan, recruiters of Navy Recruiting District (NRD) San Antonio answered the call by holding a donation drive to support those affected by Typhoon Haiyan, Nov. 20-27.

According to Ship Serviceman 2nd Class Rosario Dilayre, a recruiter with Navy Recruiting Station (NRS) Georgetown, the super typhoon dramatically affected approximately 11 million people, which left many homeless. One of the 3,976 dead, 1,598 missing and 18,175 injured was her great uncle.

"It was really depressing to watch the videos, especially as I was born and raised there," said Dilayre, who was born in Isabel, Leyte Province. "It's one of those things we do not have control over and since it's almost Christmas, we wanted to extend our thoughts and hearts to those affected in such calamity, especially to those homeless children who are too young to be in such predicament."

Members of the NRD including Philippine native and NRD Executive Assistant Yeoman 1st Class Anna Aileen Moncrief of Imus, Cavite Province, and Elisa Krimmel of NRD Supply, a native of Manila, Dilayre, along with Navy Counselor 1st Class Christopher Nelson of NRS Georgetown, reached out to the NRD



When U.S. Sailors and Marines were dispatched to the central regional of the Philippines in support of the Humanitarian Assistance/Disaster Relief mission, Operation Damayan, recruiters of NRD San Antonio answered the call by holding a donation drive to support those affected by Typhoon Haiyan, Nov. 20-27. Pictured from left to right are NC1 Christopher Nelson of NRS Georgetown, Philippine native SH2 Rosario Dilayre of NRS Georgetown and NRD Executive Assistant YN1 Anna Aileen Moncrief of the Philippines.

team to collect clothes, toys, canned goods, footwear, infant goods, sleeping bags, and other items for shipment to the Philippines.

"All donations are warranted," said Dilayre. "These people who were badly affected literally do not have anything left in their possession. You would be surprised how many lives we will touch with the little things."

The donations were taken by ship to Tacloban where they will be distributed as required by the Philippine Red Cross.

"The shipment will bring those people affected happiness this Christmas. Thank you to all the Sailors, civilians and their families who provided the donations," said Dilayre.



# NRC Volunteers Help Memphis Habitat for Humanity

Story By Mass Communication Specialist Seaman Mark Langford, Navy Recruiting Command Public Affairs  
Photos By Mass Communication Specialist Seamen James A. Griffin & Mark Langford, Navy Recruiting Command Public Affairs

**COLLIERVILLE, Tenn.** - Nine volunteers from Navy Recruiting Command (NRC) helped Memphis Habitat for Humanity Restore in Collierville, Tenn., clean and reorganize the store today to prepare for the holidays.

Habitat for Humanity ReStores are nonprofit home improvement stores and donation centers that sell new and gently used furniture, home accessories, building materials, and appliances to the public. Proceeds are used to build homes, community, and hope locally and around the world.

The Collierville store was closed for two days in order to restock and organize inventory, clean floors, and set up holiday decorations including a 25-foot tree outside the entrance.

"It's the holidays. This is the time to give back and help people with their homes," said Personnel Specialist 2nd Class Vanessa Ortiz, enlisted manning clerk for NRC Manpower and Human Resources Department and the coordinator for today's event.

They day began with a brief tour of the facilities and a safety brief from the store manager before beginning with the tasks for the day. Volunteers split into small working groups with other volunteers from the community.

One group began working outside to set up a 25-foot Christmas tree outside the store's entrance. After



LSC Eric Coleman, of NRC, works on cabinetry in the Habitat for Humanity Restore. (Photo by MCSN James Griffin)

the frame was in place, volunteers had to climb the support in order to position the uppermost branches of the tree.

Smaller groups helped clean and organize sections of the store including small appliances, fitness equipment, sporting and outdoor goods, and cabinetry. Volunteers also identified items without a price tag so they could be properly labeled.

"It's important to always go out and volunteer throughout your Navy career," said Logistics Specialist Chief Eric R. Coleman, audit readiness manager for NRC Supply, Logistics, and Facilities Department. "Some of my most fulfilling experiences on deployment have been volunteer events at foreign ports."



Sailors from NRC organize volunteer events frequently in order to give back and build community outreach. Many of the command's organizations, such as the Junior Enlisted Association, First Class Petty Officers Association, and the Chief's Mess, also organize volunteer opportunities.

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Sailors from NRC assist Habitat for Humanity in Collierville, Tenn., Nov. 4, in a volunteer opportunity to give back to the community. The store needed help organizing, cleaning the floors, and constructing a Christmas tree for the holiday season. "Volunteering at Habitat for Humanity helped build camaraderie with junior Sailors and helped build new relationships in the community," said PS2 Vanessa Ortiz, enlisted manning clerk, Navy Recruiting Command. (Photos by MCSN Mark Langford)

# MCPON Stevens Visits Recruiting Stations of NRD New Orleans

Story by Mass Communication Specialist Chief (SW/AW) Robert Keilman, NRD New Orleans Public Affairs

**SLIDELL, La.** - The Master Chief Petty Officer of the Navy (MCPON) (AW/NAC) Michael D. Stevens took time during his tour of various Navy commands along the Gulf Coast to visit with Future Sailors and recruiters at three Navy recruiting stations assigned to NRD New Orleans Dec. 9-12.

During the visit to Navy Recruiting Stations (NRS) Slidell, La., Gautier, Miss., and Fort Walton Beach, Fla., the MCPON answered questions from Future Sailors about pay and benefits, countries he has visited throughout his career, what can be expected when arriving to boot camp, and the importance diversity plays in the Navy organization.

"People are absolutely our most precious asset. They bring a multitude of personal perspectives, experiences and talents to our Navy, and are the singular reason we can effectively accomplish any mission in any environment. It is our duty to ensure that the conditions are established to provide everyone with a fair and equal opportunity to succeed," said Stevens, while speaking to recruiters and Future Sailors at NRS Slidell.

According to Aviation Boatswain's Mate [Fuels] (AW/SW) James Pullom, the leading petty officer of NRS Slidell, having the MCPON visit was a privilege, and an experience that his Future Sailors will always remember.

"Some of my Future Sailors are still talking about it," said Pullom. "Having the MCPON visit us was a once in a lifetime opportunity. There are Sailors that have been in the Navy for several years and have never met the MCPON. It was definitely a first experience for me."

Future Sailors from NRS Fort Walton Beach exclaimed excitement for having the opportunity to talk to the MCPON during one of their Delayed Entry Program meetings.

"You don't expect for certain people to be down to earth like that," said Future Sailor Kenneth Barnes from Fort Walton Beach. He's somebody that went from high school and worked his way up. He was somebody like us who made something of himself in the Navy."

"It was comforting to hear him say how basic [training] has progressively become better over time. It was humbling to meet someone at his level in the chain-of-command and to know we have so much opportunity in the Navy," said Future Sailor Caitlin Phillips of Navarre, Fla.



During his final visit at NRS Fort Walton Beach, the MCPON concluded his time with the recruiters and Future Sailors with some words of advice.

"I'd like to leave you with something to think about now and when you depart for recruit training. It's what I call the foundations to success," said Stevens. "Number one... work hard every single day. No matter what job you are required to do, perform it to the best of your ability. Number two, stay out of trouble. You can achieve this by doing what's right morally, choosing to associate with the right people, and making responsible decisions. Last and what I believe to be the most important, be a good and decent person. Treat others with dignity and respect. Always treat yourself, your shipmates, your friends, and your family with respect. If you can follow these three foundations, I believe that you will have a successful career in the Navy."



Future Sailors from NRS Slidell, La. recite the Sailor's Creed with MCPON (AW/NAC) Michael D. Stevens during a Delayed Entry Program meeting at NRS Slidell, La. NRS Slidell was one of three recruiting stations that the MCPON visited while touring various Navy commands throughout Louisiana, Mississippi, and Florida. Other NRS the MCPON visited included NRS Gautier, Miss., and NRS Fort Walton Beach, Fla.



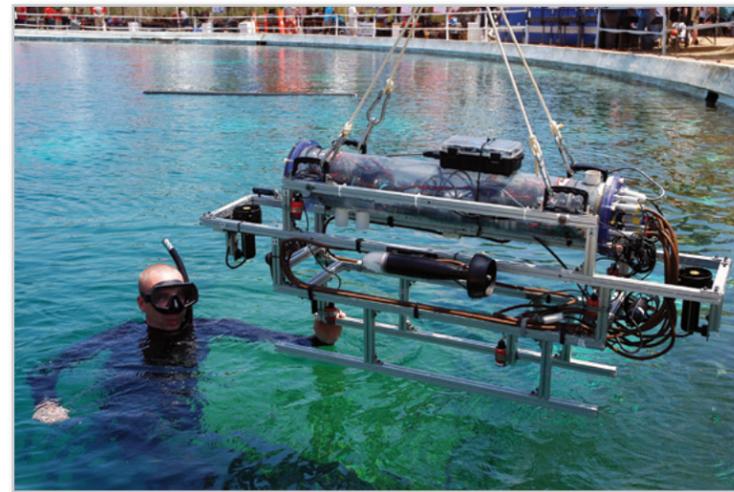
▲ Capt. Wes R. McCall, commanding officer of Naval Station Mayport shakes hands with Pearl Harbor survivor Henry Griffin after a ceremony aboard the guided-missile frigate USS *Samuel B. Roberts* (FFG 58) commemorating the 72nd anniversary of the Dec. 7, 1941 Japanese attack. (Photo by MC2 Marcus L. Stanley)

◀ Sailors currently stationed at Pearl Harbor, Hawaii, escort a World War II veteran who served during the attack on Pearl Harbor across the flight deck of the aircraft carrier USS *Nimitz* (CVN 68). (Photo by MC3 Siobhana R. McEwen)

▲ AD1 Jose Herring and AD3 Carlos Deschappell test an F404 aircraft engine on the fantail of the aircraft carrier USS *Theodore Roosevelt* (CVN 71). (Photo by MC2 Eric Lockwood)

◀ QM3 Lisa Hutchins plots the ship's course aboard the aircraft carrier USS *Ronald Reagan* (CVN 76). (Photo by MC3 Charles D. Gaddis IV)

▲ Lt. Ezra Merritt performs an oral exam on CMCN Anthony Moore during the Naval Mobile Construction Battalion (NMCB) 1 Field Training Exercise (FTX) Operation Bearing Duel. (Photo by MCC Kim Martinez)



▲ ND1 Michael Taylor from Atlantic City, N.J., monitors an unmanned robotic platform during the Space and Navy Warfare Systems Command (SPAWAR) Systems Center Pacific underwater autonomous robotics competition for student engineers at its TRANSDEC pool, a unique research facility on Point Loma, Calif. (Photo By MC2 Ron Kuzlik)

▲ Lt. Maik Welk, a German navy officer assigned to the Arleigh Burke-class guided-missile destroyer USS *Roosevelt* (DDG 80), climbs a ladder during a visit, board, search and seizure (VBSS) team training exercise aboard the ship. (Photo by MC2 Justin Wolpert)

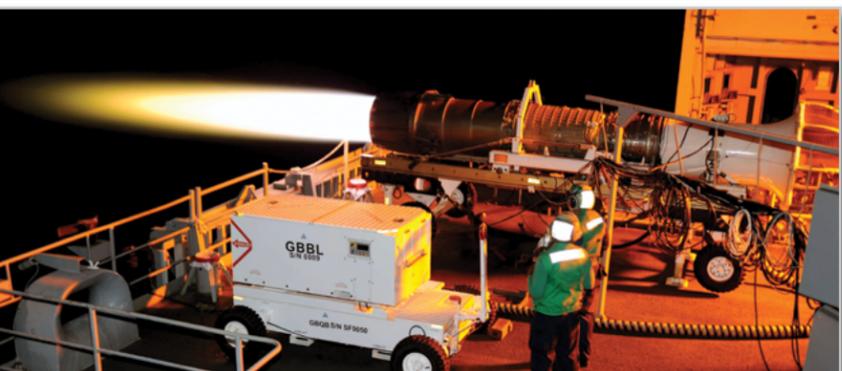
◀ Television personality and Duck Commander CEO, Willie Robertson, signs autographs and poses for photos after a USO performance at Naval Support Activity, Souda Bay. Robertson and others visited the base as part of a USO Holiday Tour led by Chairman of the Joint Chiefs of Staff, General Martin Dempsey. (Photo by MC1 Ben Farone)



◀ SN Matthew Rodriguez looks through binoculars for surface contacts during watch on board the guided-missile cruiser USS *Gettysburg* (CG 64). *Gettysburg* is deployed as part of the Harry S. Truman Carrier Strike Group supporting maritime security operations and theater security cooperation efforts in the U.S. 5th Fleet area of responsibility. (Photo by MC3 Lorenzo J. Burleson)



▲ GSM1 Lito Lapid, assigned to the Ticonderoga-class guided-missile cruiser USS *Antietam* (CG 54), monitors an engineering console during a general quarters drill. *Antietam* is on patrol with the *George Washington* Strike Group in the U.S. 7th Fleet area of responsibility supporting security and stability in the Indo-Asia-Pacific region. (Photo by MC3 Declan Barnes)



# Navy Honors F/A-18 for 35 Years of Distinction

## NAVAL AIR STATION PATUXENT RIVER, Md.

The F/A-18 Hornet community celebrated the 35th anniversary of the aircraft's first flight during a ceremony Dec. 9 in the Rear Adm. William A. Moffett building atrium at Naval Air Station Patuxent River, Md.

Sponsored by the F/A-18 and EA-18G Program Office (PMA-265), the celebration highlighted the accomplishments and continued impact of the U.S. Navy's longest running tactical aircraft program.



"The F/A-18 and EA-18G program continues to thrive, it is by far the predominant tactical force for naval aviation," said Capt. Frank Morley, PMA-265 program manager, "and it will continue to be for many years to come."

Originally designed to replace the F-4 Phantom and the A-7 Corsair II, the F/A-18 Hornet took its first flight Nov. 18, 1978. Today, the F/A-18 platform, including the Hornet, Super Hornet and EA-18G Growler, operate in 44 Navy and 11 Marine Corps Strike Fighter and Electronic Attack Squadrons worldwide.

Since its maiden voyage 35 years ago, the F/A-18 family of aircraft has flown 8,692,167 flight hours averaging nearly 250,000 flights hours per year since the historic journey.

"The success of this program rests on the shoulders of many that have come before us, and many that have spent a lifetime supporting this program," Morley said during the ceremony.

The ceremony's keynote speaker, retired Vice Adm. Jeffrey A. Wieringa, shared a number of "sea" stories based on his experience as a past program manager (April 2000 to May 2003).

"I became a naval aviator in 1977 - just one year before the Hornet entered into service," said Wieringa.

"So, you could say that both the F/A-18 and I earned our wings right about the same time."

Rear Adm. Donald (B.D.) Gaddis, program executive officer for Tactical Aircraft Programs (PEO(T)), also shared thoughts about his time as PMA-265's program manager and what he believes has made the F/A-18 and EA-18G program so successful.

"We have always had very, very good

leadership inside the Hornet industry team, PMA-265 and in the competencies," said Gaddis. "That successful culture is going to keep us flying as a team until probably 2030 or 2035."

The ceremony was followed by a luncheon and tours of Hangar 201, home of Air Test and Evaluation Squadron (VX) 23. Four static aircraft displays were on exhibition, each representing an iteration of the F/A-18. Boeing also provided guests the opportunity to "fly" the F/A-18 Super Hornet via its mobile simulator.

For more information about the F/A-18 Hornet, Super Hornet and EA-18G Growler, visit the Naval Air Systems Command (NAVAIR) website.

For more news from Naval Air Systems Command, visit [www.navy.mil/local/navair](http://www.navy.mil/local/navair).

# USS *New York* Changes Homeport to Naval Station Mayport

**MAYPORT, Fla.** - The Mayport community welcomed over 350 new neighbors to northeast Florida when the USS *New York* (LPD 21) changed homeport from Naval Station Norfolk to Naval Station Mayport Dec. 6.

*New York* is one of three ships that make up the Iwo Jima Amphibious Ready Group (ARG) the Navy is moving from Norfolk, Va., to Mayport, Fla. The other two ships, USS *Iwo Jima* (LHD 7) and USS *Fort McHenry* (LSD 45), are slated to arrive as early as 2014. The three ships will bulk up the Navy's fleet at Mayport, as the station's frigates are retiring. USS *Underwood* (FFG 36) and USS *Klakring* (FFG 42) were decommissioned in March. According to U.S. Rep. Alder Crenshaw, the move is a win-win situation for the Navy and the Mayport community.

"As Congress deals with very difficult budget decisions, this is promising news for national security and the First Coast," Crenshaw said in a statement. "This first phase of the amphibious ready group move to Mayport underscores the Navy's commitment to a strategic dispersal of assets - a strategy I have long advocated on Capitol Hill."

*New York* is not the first Navy ship to hold that state's name but never before has the name had so much meaning. The amphibious transport dock was built with seven and a half tons of steel from the World Trade Center. *New York* is not the only ship that will be named to commemorate the attacks, but it is the first.

According to *New York's* Commanding Officer Capt. Jon C. Kreitz, leaving Hampton Roads was difficult but maritime strategy is the main job for the new ship.

"This is just the first of three ships going down there to make sure that Mayport remains that second strategic homeport for the fleet," he said. "There's



a big part of us that didn't want to leave Hampton Roads. At the same time, we're very excited to be a part of the Mayport family."

The San Antonio-class ships (USS *New York*) are used to transport and land Marines, their equipment and supplies. These ships support amphibious assault, special operations or expeditionary warfare missions and can serve as secondary aviation platforms for amphibious ready groups. Amphibious ships like *New York* provide the nation a crisis response capability and demonstrate the Navy-Marine Corps team in action. The Navy is committed to strategic dispersal and at least two viable East Coast surface ship homeports as well as the preservation of the ship repair industrial base in the Mayport area. According to Naval Station Mayport Commanding Officer Capt. Wesley McCall the addition of up to 2,000 families to the area will be a boost for national defense and to the economy of Mayport.

"I think we're going to see some significant growth with *Fort McHenry* and *Iwo Jima* coming next year and the new littoral combat ships soon to follow," he said. "Bring 2,000 new families here and the benefits are going to be pretty substantial. The Sailors and their families aboard *New York* are the ones who will benefit the most. Jacksonville and especially the Mayport area are huge military supporters."

For more news from Navy Public Affairs Support Element Detachment Southeast, visit [www.navy.mil/local/pacendetse](http://www.navy.mil/local/pacendetse).



# Eye on the Field



▲ NC1 Nick Montgomery leaps to make an athletic catch while being chased down the field during an ultimate Frisbee game Oct. 18 at Bearcreek Park in Houston. The game was part of NRD Houston's monthly Friday Fun Day where NRD Houston personnel square off in athletic competitions. (Photo by MC1 Jacob L. Dillon, Navy Recruiting District Houston Public Affairs)



▲ Costa Mesa Middle School student, Christian Pham performs pull-ups during a Navy Awareness visit. NRS Costa Mesa visited Costa Mesa Middle School and High School to teach kids about the benefits and opportunities the Navy has to offer. (Photo by MCC Anastasia Puscian)

▼ Army Junior Reserve Officers' Training Corps (ROTC) students from La Palma's John F. Kennedy High School perform the push-up challenge at NRD San Diego's display during the Los Alamitos Joint Forces Training Base 12th annual Wings Wheels Rotors Expo. NRD San Diego encompasses 210,000 square miles within a tri-state area that includes portions Arizona and Nevada. (Photo by MCC Anastasia Puscian)



▲ Navy recruiters from NRS Santee speak with college students about the benefits and opportunities the Navy has to offer during Grossmont College's Student Veteran Organization second annual Veteran's Day celebration. NRS Santee is part of NRD San Diego. (Photo by MCC Anastasia Puscian)



▲ Lt. Cmdr. Mike Jackson and Lt. Spencer Suarez interview Marisa Lopez, from the University of California - Irvine, at the Mexican American Engineers and Scientists Symposium Sept. 26 in Houston. MAES promotes engineering and science careers to Latinos across the U.S. (Photo by MC1 Jacob L. Dillon)

▼ EM1 Thomas Bosarge, attached to NRD Houston, and Lt. Cmdr. Jaye Jones, a City Outreach Officer for NRC, instruct a student on how to operate an underwater remote-operated vehicle, at TechStreet Houston, an event to teach and excite high school students about opportunities in STEM fields. (Photo by MC1 Jacob L. Dillon)



▼ Navy Recruiter, DC2 Monique Gale, takes Costa Mesa High School student, Aylin Sanchez's information during a Navy awareness visit. Gale is assigned to NRS Costa Mesa is part of NRD San Diego. (Photo by MCC Anastasia Puscian)



▲ NRD San Diego recruiter, AT1 Eduardo Peterson shakes hands with an armed forces veteran during the 2013 Palm Desert Veteran's Day Parade. Peterson is assigned to NRS Palm Desert, NRD San Diego. (Photo by MCC Anastasia Puscian)

▼ More than 80 military applicants took the oath of enlistment during multiple swearing-in ceremonies at the San Diego Military Entrance Processing Station (MEPS). (Photo by MCC Anastasia Puscian)



# Recruiting Navy Reservists

Story and illustration by Mass Communication Specialist 3rd Class Mark Langford, Navy Recruiting Command Public Affairs

**MILLINGTON, Tenn.** – Sometimes referred to as “weekend warriors,” U.S. Navy Reservists play an important role in accomplishing the Navy’s mission. They continually balance both expectations as a Sailor with family life and working as a civilian. Whether joining as a Reservist, or transitioning to the Reserve after active duty service, the experience offers unique opportunities and challenges.

Representing about 20 percent of the Navy’s total force, the Reserve is an essential element. Wherever the important work of the Navy is being conducted around the world today, Navy Reservists are there. The Navy Reserve force motto is “Ready Now. Anytime, Anywhere.”

But what draws people into the Reserve? Whether currently serving, having served in the past, or brand new to the military, individuals can find many benefits to joining the Reserve.

For one Reservist, who transitioned after serving on active duty in the Air Force, the benefits were being closer to family.

“I got off active duty because I felt there was a family need for me to be closer,” said Ensign Christopher L. Henson, communications department head for Joint Reserve Center, Central Command 0382 (JRC), Millington, Tenn.

For many, like Intelligence Specialist 1st Class Daniel L. Kemp, production and awards leading petty officer at JRC, transitioning from active duty to the Reserve involved changing his rating (job) and learning a new skill set. Kemp was a master-at-arms during his active duty tours.

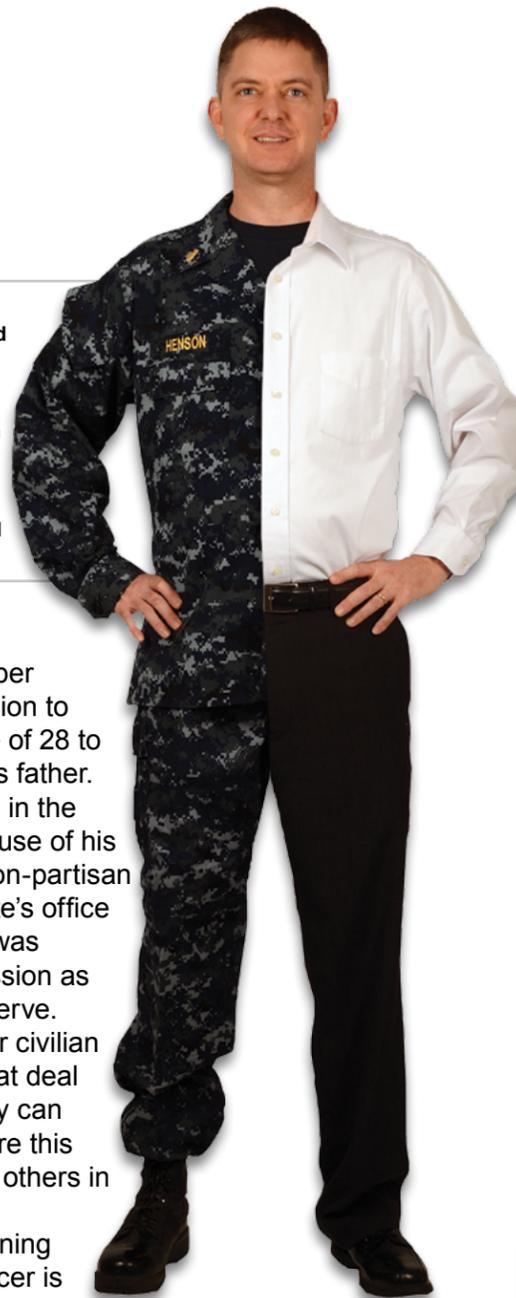
“I found out that they don’t have specific billets for canine handlers, which is what I was,” said Kemp.

Instead, Kemp got the opportunity to learn a new skill set as an intelligence specialist.

Advanced training is one benefit to serving as a Reservist that both new enlistees and former service members can take advantage of. For those who are worried about time away from their civilian job, the Navy offers alternate schedules for advanced training over a longer periods of time on duty weekends, said Kemp.

Many Reservists join with no prior military service. For those joining in the enlisted ranks, no technical training or experience is required.

Ensign Christopher L. Henson, communications department head for Joint Reserve Center, Central Command 0382 at Naval Support Activity Mid-South poses for a portrait illustrating a combination of his Navy Working Uniform and his civilian business attire Nov. 15, 2013. Henson serves as a Naval Officer in the Reserve and also works as a civilian on base.



Lt. Joseph R. Holstead, public affairs officer for commander, U.S. Fleet Cyber Command, made the decision to join the Reserve at the age of 28 to follow in the footsteps of his father. Holstead served four years in the enlisted Reserve and because of his experience working as a non-partisan legislative analyst for a state’s office of legislative research, he was chosen for a direct commission as an Ensign in the Navy Reserve.

Most Reservists work for civilian companies and have a great deal of expertise which the Navy can benefit from. They can share this advice or connections with others in need of employment.

“Part of the beauty of joining the Navy as a Reserve officer is the benefit the Navy gets from the skills and experience such Reservists bring,” said Holstead. “But the skills learned or sharpened in uniform also go back to help the civilian job.”

Henson agreed that in addition to training on the job, serving in the Reserve allows individuals to work with a variety of people increasing their ties with the local area.

“The Reserve is a network for helping build your civilian career as well as your military career,” said Henson.

As a Reservist, you can look forward to benefits such as paid training, monthly income, health-care coverage and retirement incentives.

In the event that a Reservist loses their civilian job, they also have the option to volunteer for mobilization, which provides active duty pay and benefits for them and their family, said Henson.

There are also many opportunities for travel available. For two weeks of every year, Reservists complete Annual Training (AT). In some cases AT is done locally, for others they are able to travel (even internationally) and a per diem is provided in addition to active duty pay, said Aviation Machinist Mate 2nd Class Trista L. Hammer, waiver processor for Navy Recruiting Command’s operations department.

“My first AT was in Bahrain and because there was no room in the barracks, we stayed in a five-star hotel,” said Hammer.

Those who have an itch for adventure or wish to travel have the opportunity to mobilize. Mobilization is a period of time, usually 6-12 months, when Reservists go on active duty to support a variety of missions in a wide variety of locations, said Kemp.

Hammer joined the Navy under the New Accession Training (NAT) program. This program allows individuals to enlist into the Reserve with no prior service, receive basic seamanship training at boot camp as well as job training during “A” school. All of this training is done under active duty status before reporting to a Reserve unit.

Hammer was older than most when she decided to enlist. With age and number of dependents being a factor for active duty enlistment, some in her position are not eligible for active duty service.

“If it weren’t for NAT, I wouldn’t have qualified for the Navy,” said Hammer.

Being older and having more life experiences often helps those joining the Reserve. It also brings a maturity and a diverse set of skills to the Navy.

As a recruiter, it’s important not to dismiss potential applicants because of age or dependency waivers.

In many cases, being older or more mature makes them a good fit for service in the Reserve. Younger Sailors who go into the NAT program usually end up regretting the decision and want to switch to active duty, said Hammer.

“Once you sign that contract, you owe the Reserve a minimum of 24 months before you can be considered for active duty,” said Hammer.

Reservists typically report for one weekend a month in addition to the two weeks of AT each year. Many enjoy spending more time with family compared to serving on active duty deployments, said Hammer.

As a mom, I set an amazing example for my kids. They love it when mom wears her uniform,” said Hammer.

“Serving as a Reservist in the United States Navy offers an opportunity for individuals to begin or continue serving while enjoying a variety of military benefits, military discounts, and health incentives in addition to keeping a civilian job and spending time with family. It does take a commitment to serve and a willingness to maintain standards of being a Sailor,” said Hammer.

Despite being referred to as “weekend warriors,” you have to be ready at all times,” said Hammer.

“It is a chance to serve your country, earn extra money, learn/sharpen skills, and be part of a team that makes up the world’s greatest Navy – America’s away team,” said Holstead.

For active duty service members interested in transitioning to the Reserve, contact your local career transition office.

For more stories and current Navy Recruiting news visit [www.cnrc.navy.mil](http://www.cnrc.navy.mil).



NRD Richmond’s Executive Officer, Cmdr. Hal Mohler, speaks to Future Sailors at NRS Fredericksburg. During the meeting, Mohler spoke to the Future Sailors about his career path along with advice on making their tours in the Navy successful and adhering to the Navy’s core values of honor, courage, and commitment. This training was used to later test the future Sailors for their Delayed Entry Program Personnel Qualifications Standards, or PQS. (Photo by NCC(SW/AW) Cedrick Jacobs)

# Department/Division in the Spotlight: PRIDE Operations

Story and photo by Mass Communication Specialist 3rd Class Mark Langford,  
Navy Recruiting Command Public Affairs

**MILLINGTON, Tenn.** —Bringing new recruits into the Navy and assigning them to positions while ensuring qualifying scores and coordinating training schedules is not easy. With the help of the Personalized Recruiting for Immediate and Delayed Enlistment (PRIDE) system recruiters are able to manage this potentially complicated process much easier.

After an applicant completes their enlistment physical, the ASVAB, and is ready to take a job, a classifier at a Military Entrance Processing Station (MEPS) sits down with them to discuss ratings (jobs) that are available at that time and which the applicant qualifies for. Ratings are loaded into PRIDE according to predetermined training schedules and needs of the Navy.

Just like other organizations, the Navy typically only hires to vacancies or anticipated vacancies. If a rating is well manned in the fleet, there won't be many openings for new Sailors in that job. Even though an individual may want to be a culinary specialist, for example, and has qualifying scores, they may not be offered the job simply because there are not any open positions at that time.

The PRIDE system manages the numbers and availability for every rate in the Navy. The system displays availabilities and shipping dates based on pre-determined start dates for rating-specific training, referred to as "A" schools. PRIDE must also account for the number of available seats in each of these class dates, said Chief Petty Officer Personnel

Specialist James E. Mattingly, PRIDE operations leading chief petty officer at NRC.

The process is referred to as the training line, but it helps to think of it as a series of timelines for each rate. "A" schools load class schedules into Corporate Enterprise Training Activity Resource Systems (CeTARS) and after the Production Management Office (PMO) works with enlisted community

them into a seat at a later time to keep them in the Navy," said Mattingly.

All available ship dates are scheduled 60-70 days prior to the "A" school convening date. The PRIDE system displays the available seats far enough in advance so that all availabilities will be filled and typically result in a delayed entry program (DEP) length of 4-6 months, said Mattingly.

"We try to keep everything sold out for about six months in the future," said Mattingly.

Occasionally, the numbers uploaded into PRIDE will be updated by PMO. Usually, quotas are decreased due to facility issues such as galleys or barracks under construction or, more recently, issues with the government shutdown and reduced support from civilian instructors, said Mattingly.

When these quotas are cut, the seats usually become over-booked and this creates a backlog and/or a delay in training. These delays cost the Navy money, which becomes compounded as training schedules become backed up and more and more Sailors have to wait before beginning "A" school.

Careful attention to rating quotas can have other long-term effects as well. The manning in the training line ultimately effects manning for year groups and advancement quotas, said Mattingly.

The PRIDE system manages the flow of future Sailors coming into the Navy and ensures that the correct number of applicants are signed up at the right place and the right time. This process helps organize and ease the burden of processing the high volume of applicants coming into the Navy.

PRIDE currently covers active duty, full-time support (FTS), and reserve accessions.

PRIDE MOD II, scheduled to release in 2015, will incorporate officer programs and prior service ascensions into the program, said Mattingly.

"They're taking our model that we have now for active accessions and sort of applying it and tweaking it for officer ascensions and prior service," said Mattingly.

For more information visit [http://www.public.navy.mil/spawar/PEOEIS/SWP/Documents/FactSheets/FS\\_PRIDEMOD.pdf](http://www.public.navy.mil/spawar/PEOEIS/SWP/Documents/FactSheets/FS_PRIDEMOD.pdf).

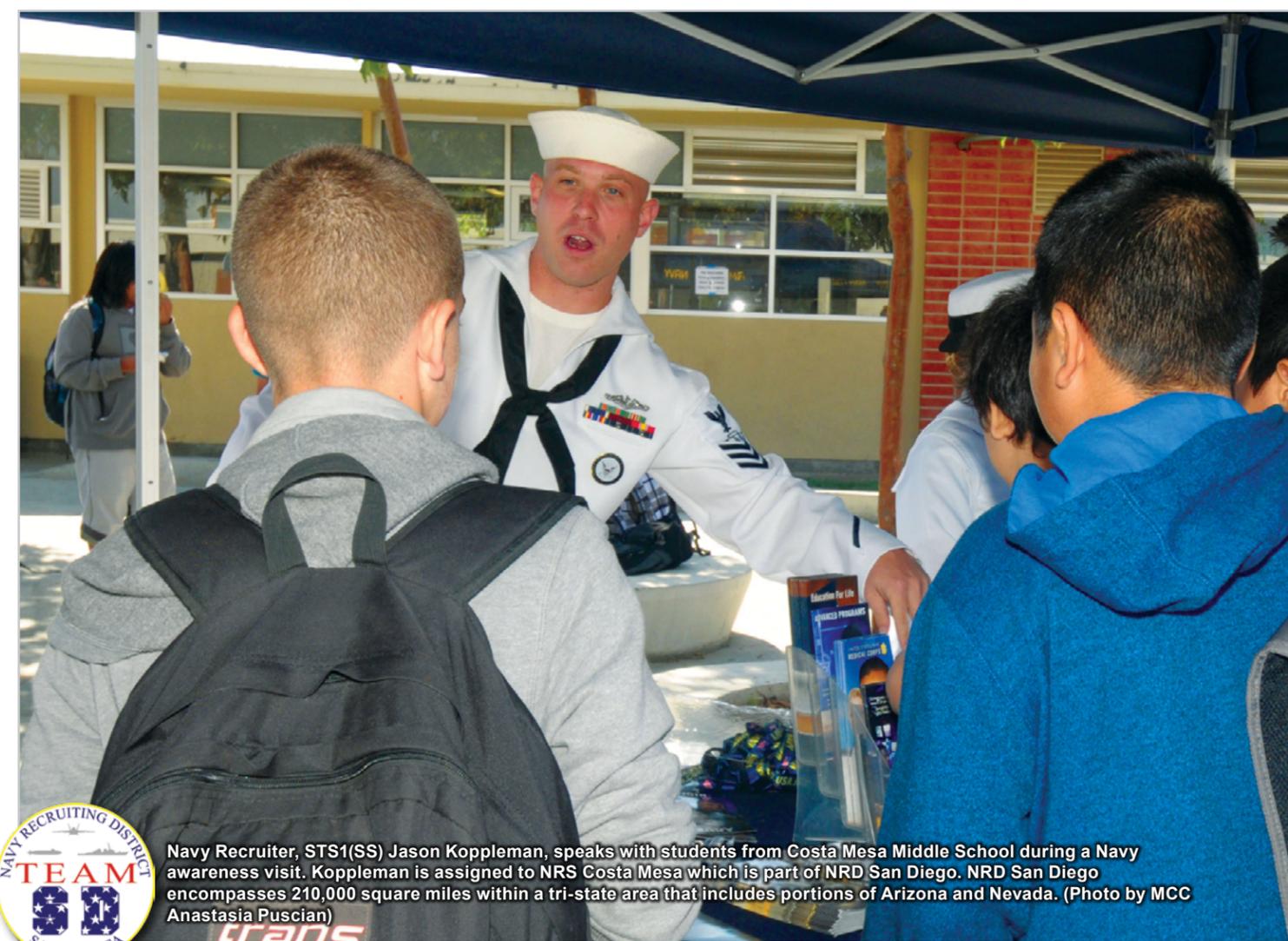


PS1 Cashama M. Arthur-Frederick, PRIDE operator for Navy Recruiting Command at Naval Support Activity Mid-South, pulls up a report in the PRIDE system at her desk.

managers to develop community goals, PMO uploads these training lines into PRIDE, said Mattingly.

The PRIDE operations shop at headquarters regularly deals with updating and altering ship dates for future Sailors when different situations occur. Such circumstances include injuries, pregnancies, and family emergencies. However, when this happens the training line does not change. Instead, the ship date changes, said Mattingly.

"Classifiers call us and let us know the situation and we go in and override the training line and force



Navy Recruiter, STS1(SS) Jason Koppleman, speaks with students from Costa Mesa Middle School during a Navy awareness visit. Koppleman is assigned to NRS Costa Mesa which is part of NRD San Diego. NRD San Diego encompasses 210,000 square miles within a tri-state area that includes portions of Arizona and Nevada. (Photo by MCC Anastasia Puscian)

# On Medical Recruiting...

*The second story in a series highlighting recruitment in specialized Navy fields*

Story by Mass Communication Specialist 3rd Class James Griffin, Navy Recruiting Command Public Affairs

**MILLINGTON, Tenn.** – It takes more than a medical degree and a desire to join the Navy's medical corps to put on the uniform of the Navy health care team. To become a doctor, nurse, or dentist, individuals must have a four-year medical degree in their specific field of study, be of high-morale character, be physically fit, and ready to take on the challenges of serving in one of the world's most prestigious medical communities. Being a medical professional in the Navy means more than having the appropriate diploma. It's about being a Sailor in today's Navy.

The Navy's medical community of top-notch physicians, nurses, and medical support personnel lead the highly respected Navy's health care team. They work in hospitals across the country, overseas, aboard ship or smaller clinics in remote locations. Not only do they care for service members and their families, they also participate in humanitarian medical relief efforts around the world.

The Navy provides an opportunity to put one's healthcare talents and skills to use for a greater good. Serving in the medical field in the Navy is about service to one's country, and goes beyond an exam room or hospital. Serving as a Navy health care professional means ensuring the Navy's most valuable asset – its people – is mission ready. Their service helps provide for a stronger Navy and stronger nation.

According to Lt. Richard Fail, Navy Recruiting Command's medical corps program manager, "They take honor in wearing their uniform with pride and accept the responsibility that comes with the title of a Naval Officer."

It takes a special kind of person to serve, and the adventure and opportunities are limitless. Whether treating victims during disaster relief efforts overseas or wounded warriors here at home, Navy health care professionals have their abilities tested regularly gaining experience healthcare professionals are unlikely to get elsewhere.

Navy health care professionals also serve on the front lines providing on-site medical care to service members.

"They display courage much like the soldier and Marine on the battlefield, combating disease and illness not only in the finest, most technologically



▲ Lt. j.g. Laura Cook, a physician assistant for Provincial Reconstruction Team (PRT) Farah, evaluates a wounded Afghan policeman. Their civil military team is comprised of members of the U.S. Navy, U.S. Army, the U.S. Department of State and the U.S. Agency for International Development (USAID). (Photo by HMC Josh Ives)

advanced facilities, but in remote austere environments when called up," said Fail. He added that those willing to make this commitment represent some of the best healthcare professionals the nation has to offer.

Although there are many similarities between a medical doctor in the Navy and a doctor in civilian practice—from treating patients, conducting and participating in research and training, and supporting the advocacy of good health and fitness—there are a few very distinct professional differences. Navy physicians do not have the challenges with start-up costs, or equipment expenses and insurance fees. They take part in disaster relief and humanitarian

outreach efforts, and practice on aircraft carriers, a floating platform with more than 5,000 patients.

"The Navy gives me time to focus clinically, without having to worry about business," said Lt. Michael Owen, a dental officer with the Naval Support Activity Mid-South clinic. "I get to see a lot of patients from all over without having to worry about them not showing up or having to look for patients."

The Navy is looking for men and women from a variety of health care backgrounds. Since the Navy serves in a variety of settings, diversity in skills is crucial.

"We have professional men and women who join the Navy medical team from all corners of the planet," said Fail. "Diversity is key in the overall mission accomplishment of the Navy. We contribute to medical relief efforts around the world, providing health and comfort to victims of everything from natural disasters to combat operations."



▲ Navy Lt. Seth Perrins, dentist, Third Medical Battalion, Third Marine Expeditionary Brigade, Third Marine Expeditionary Force, provides dental care to a Filipino child during a cooperative health engagement at Bigaa Elementary School, Legazpi City, Albay, Republic of the Philippines. (Photo by Lance Cpl. Katelyn Hunter, USMC)

Individuals on the Navy's health care team also benefit from this diversity. The teamwork experienced at all levels helps individuals learn from one another, broaden their knowledge base, and accomplish things that might not have seemed possible otherwise.

"Being a younger lieutenant I work with more senior people who help guide and support me professionally and personally, which makes it more of a group practice," said Owen. "A camaraderie maybe the civilian world would not be able to provide."

To apply to become a medical officer in today's Navy, individuals must be a U.S. citizen, be eligible for and maintain a security clearance, be in good physical condition, and pass a full medical examination in

addition to holding a medical degree.

**Physicians** should consider and meet the qualifications and consider before applying. Applicants must:

- Have a valid medical license to practice from a medical school accredited by the American Medical Association (AMA) or the American Osteopathic Association (AOA).
- Be a recent graduate must obtain a medical license within a year of enlistment. An intern that meets the prerequisites may apply.
- Have a current state medical license within one year of entering the Navy Medical Corps
- Be willing to serve a minimum of two years of Active Duty
- Be between the ages of 21 and 64 (qualified candidates over the age of 64 will be considered on a case-by-case basis)

To become a **dentist** in the Navy, applicants

should consider and meet most of the qualifications before applying:

- Be a graduate of an eligible dental school approved by the American Dental Association
- Be a licensed to practice in a U.S. state, the District of Columbia, the Commonwealth of Puerto Rico or a U.S. territory (new graduates must obtain a license within one year of beginning Active Duty service)
- Be willing to serve a minimum of three years of Active Duty
- Be between the ages of 21 and 41

The basic qualifications for the **Nurse Corps** are as follows:

- Be a student or graduate in good standing of a U.S. education program granting a bachelor of science degree and accredited by the Commission on Collegiate Nursing Education (CCNE)
- Be licensed to practice in a U.S. state, the District of Columbia, the Commonwealth of Puerto Rico or a U.S. territory (new graduates must obtain

a license within one year of beginning Active Duty service)

- Be willing to serve a minimum of three years of Active Duty
- Be between the ages of 18 and 41

Individuals interested in becoming a Navy healthcare professional should begin the conversation early with a medical officer recruiter. To find a local medical recruiter, to go <http://www.navy.com/locator.html> and enter your zip code. For additional information or to take a closer look the Navy's medical field opportunities go to <http://www.navy.com/careers/healthcare.html>.

# NRD Raleigh's Centurion Sailor

Story and photos by Kelly Wright, Navy Recruiting District Raleigh Public Affairs

**RALEIGH, N.C.** –Boatswain Mate 2nd Class Kelvin Harvey of NRS Raleigh, N.C., is NRD Raleigh's newest Centurion.

He is the second Sailor at NRD Raleigh to hit the mark within the last few months of writing 100 new contracts. Harvey put his 100th applicant into America's Navy in November 2013, just before completing his three-year recruiting tour.



▲ BM2 Kelvin Harvey is given a sword as an award for reaching his Centurion status from NRD Raleigh's Chief Recruiter, Mark Randolph. The sword is engraved with his name, station and Centurion status. Harvey put his 100th applicant into America's Navy in November 2013, just before completing his three-year recruiting tour.

Originally from Raeford, N.C., Harvey enlisted into the Navy at NRD Raleigh's recruiting station in Fayetteville, N.C., in 2005. He then served aboard the USS *Monterey* (CG 61) based in Norfolk, Va., for five years. He then made his return to North Carolina in November 2010, starting his recruiting tour at NRD Raleigh's recruiting station in Raleigh.

"It does feel great to reach a milestone that only a select few Sailors reach on recruiting duty, which helps me know that I gave it my best effort," said Harvey. "When I look back at the last three years I never planned on achieving this milestone. My main

goal was to help as many qualified young men and women improve their lives and accomplish something great in life by joining the Navy."

Cmdr. Ron Ross, NRD Raleigh's commanding officer, believed in Harvey from the beginning of his tour.

"I could tell from the first DEP meeting I attended at BM2 Harvey's station that he had a gift for being able to relate to our young applicants about the benefits of service to our nation and our Navy," said Ross. "It was this gift that enabled him to not only reach other prospective applicants but also receive referrals from his current Future Sailors because of his genuine concern for them as a mentor. He used all of the skills he was taught at NORU to his advantage along with an innate desire to excel outside of his



rating. I challenge my Sailors to give 100% each and every day and he clearly demonstrates one who did exactly that!"

When asked about the challenges he's faced during his recruiting tour, Harvey said, "I had to make

sure that I stayed focused on the Navy's mission of fit, not fill, and why I came into the recruiting field in the first place, to help highly-qualified individuals transition from civilians to Sailors."

Harvey said recruiting duty was fulfilling because he was able to see the difference he was making for individuals.

"I like having the opportunity to impact other people's lives in a positive way, first hand," he said. "Recruiting duty is the most challenging, yet highly rewarding job I have ever had."

Harvey added that while the duty can be hard at times, his Navy training and values helped him succeed.

"It is very fast-paced and mentally stressful," he said. "If you are going to succeed on recruiting duty you will have to take a very hands-on approach and have great communication skills. I think one of the most important things people need to know is that recruiting duty is not your average shore duty and most of all, not meant for everyone. Be consistent, patient, and remember your core values because as a recruiter there will be times where those things are tested. Do your research and look deep inside to decide if you have what it takes to succeed on recruiting duty for the world's finest Navy."



## Recruiter Credits Navy Training with First Responder Reaction

Story by Robin Sanz, NRD Portland Public Affairs

Photo courtesy of Hull Maintenance Technician 1st Class Dustin Grover

**LA PINE, Ore.** – When a small town recruiter witnessed a late night car accident, his Navy training kicked in.

Hull Maintenance Technician 1st Class Dustin Grover was driving a Future Sailor home from the Military Entrance Processing Station along a dark road outside La Pine, Ore., in October when they saw a cloud of dust. As Grover drove closer he saw that an old truck pulling a trailer full of firewood had flipped over. He was surprised to watch two other cars drive past without stopping to help but wasted no time himself. Grover turned on his vehicle's hazard lights and jumped out of his car to assess the situation while making sure the area was safe. He ran to the truck where he found two young men had escaped from the vehicle and were screaming and crying. He ensured no one else was inside and quickly



HT1 Class Dustin Grover poses for a photo with Future Sailor Devin Antram who was with him the night they helped two young men who got into an accident.

assessed the two victims' injuries. He then got them to a safe place and calmed them down. Grover called 911 and instructed his Future Sailor to set up the traffic reflectors to warn oncoming drivers of the accident.

Grover said his quick reaction was from the training he has received. "It was everything I learned in the Navy," said Grover. "From boot camp to Navy recruiting school, I've been repeatedly trained how to respond in situations like this."

The two young men Grover helped at the scene both had minor injuries. They happened to be juniors at one of the high schools Grover frequently visits for recruiting. Grover has spoken with the driver

since the accident and says his good Samaritan actions have had an impact on the student who is now considering joining the Navy after graduation.



# Recruiters Reaching Back

Story and photos by Chief Mass Communication Specialist Grant Probst, NRD San Francisco Public Affairs

**FRESNO, Calif.** - Active duty service members, veterans, and Future Sailors volunteered to help a burglarized and beaten WWII veteran at his home on Veteran's Day, November 11.

Josef Martin, a 92 year old WWII veteran, had his home broken into at gun point, was beaten, thrown into a closet and robbed on October 23. Upon hearing this news, Navy Counselor 1st Class (NC1) Christopher Martin from a Fresno area recruiting station spread the word and rallied a team to help.

NC1 Martin assembled a team of more than 50 people to help the WWII veteran. Local businesses donated resources and equipment to aid in improvements to Mr. Martin's home. The repairs and improvements encompassed yard work, security, lighting upgrades, steam cleaning carpets, pest control, and coats of fresh paint.

"I was sure Mr. Martin was feeling as disappointed with people in his community after the inhumane way he was treated," said NC1 Martin. "So I did what I thought was right. I also shared the story with my coworkers and other people in the community and as I expected they all felt the way I did, came together and made a difference in his life."

NC1 Martin and his troops came to the aid of Mr. Martin during his time of need and spent all of Veteran's Day working on his home improving his quality of life. Mr. Martin sat with various visitors talking and telling stories from his time in the service. During the lunch break Mr. Martin took time to address everyone in attendance.

"I will never have the words to say how I feel about all this." Mr. Martin paused, looked around and said, "Thank you all."

In the days following, local businesses and other volunteers continued the improvements and upgrades, including security systems, tree removal and life support improvements.



Future Sailor Shannon Lane of Clovis, Calif., paints a chair from the porch of WWII Veteran Josef Martin during a community outreach day in East Fresno.

Past, present, and future service members pose with WWII Veteran Josef Martin at his home during a community outreach day in East Fresno.



## Admiral's Five-Star Recruiters

October 2013

- NRD Atlanta - MM2 Felix Arriaga
- NRD Denver - MM2 Jorge Tarango
- NRD Houston - AO1(AW) Timothy Gonzalez
- NRD Jacksonville - ABF1 Tony Patterson
- NRD Los Angeles - STS1 Rudy Garay
- NRD Miami - MC2(SW/AW) Michael Croft
- NRD Michigan - MM2 Jeramiah Andrew
- NRD Minneapolis - AT2(SW) Neil Gillespie
- NRD Nashville - OS1(SW) Sesten Surratt
- NRD New Orleans - FC1 Shane Burch
- NRD New York - EM1 Dialo Woods
- NRD Ohio - AO1 Shila Chaney
- NRD Philadelphia - ABE2 Leslie Bard-Chastanet
- NRD Portland - ET1(SW) Francisco Nievesgotay
- NRD Raleigh - BM2(SW) Kelvin Harvey
- NRD Richmond - MA1 Brooke Cannon
- NRD San Antonio - BU2(SCW) Eddie Montoya
- NRD San Diego - QM2 Vanessa Austin
- NRD San Francisco - EO2(SCW) Craig Steele
- NRD Seattle - GSM1 James Dow
- NRD St. Louis - GSM1 Michael Miller

November 2013

- NRD Atlanta - BM2 Alonzo Brisbane
- NRD Denver - HTC Frankie Dunn
- NRD Jacksonville - EM1 Joshua White
- NRD Los Angeles - MM1 Demarcus Edwards
- NRD Miami - QM2(SW) Kevin Sawyer
- NRD Michigan - HT2(EXW) Adam Walton
- NRD Minneapolis - FCC(SW) Benjamin Wappelhorst
- NRD Nashville - BM2(SW) Stephen Ware
- NRD New York - BU2 Jermaine Blake
- NRD Portland - CS2(SS) Claro Marasigan
- NRD Raleigh - FC2 Christopher Nelson
- NRD Richmond - MA1 Brooke Cannon
- NRD San Antonio - BU2 Eddie Montoya
- NRD San Diego - GSMC(SW) Gourren Joseph
- NRD San Francisco - GM2(EXW/AW) Dane McVann
- NRD Seattle - OS2 Richard Macquarrie
- NRD St. Louis - GSM1 Michael Miller

## The District's Top Stations

October 2013

- NRD Atlanta - NRS Jonesboro
- NRD Denver - NRS Logan
- NRD Houston - NRS Texas City
- NRD Jacksonville - NRS Altamonte Springs
- NRD Los Angeles - NRS Huntington Park
- NRD Miami - NRS Hollywood
- NRD Michigan - NRS Hollywood
- NRD Minneapolis - NRS Bellevue
- NRD Nashville - NRS Chattanooga
- NRD New Orleans - NRS Slidell
- NRD New York - NRS Newark
- NRD Ohio - NRS Florence
- NRD Philadelphia - NRS Huntingdon Valley
- NRD Portland - NRS Beaverton
- NRD Raleigh - NRS Salisbury
- NRD Richmond - NRS Stafford
- NRD San Antonio - NRS Harlingen
- NRD San Diego - NRS Upland
- NRD San Francisco - NRS Yuba
- NRD Seattle - NRS Wenatchee
- NRD St. Louis - NRS Mehlville

November 2013

- NRD Atlanta - NRS Marietta
- NRD Denver - NRS Longmont
- NRD Jacksonville - NRS Tallahassee
- NRD Los Angeles - NRS Pearlridge
- NRD Miami - NRS North Miami Beach
- NRD Michigan - NRS Fort Wayne
- NRD Minneapolis - NRS Waterloo
- NRD Nashville - NRS Bartlett
- NRD New York - NRS East Orange
- NRD Portland - NRS The Dalles
- NRD Raleigh - NRS Raleigh
- NRD Richmond - NRS Christiansburg
- NRD San Antonio - NRS Broadway
- NRD San Diego - NRS Brea
- NRD San Francisco - NRS Fremont
- NRD Seattle - NRS Wenatchee
- NRD St. Louis - NRS Fairview Heights





[www.CNRC.Navy.mil/Navy-Recruiter-Magazine.htm](http://www.CNRC.Navy.mil/Navy-Recruiter-Magazine.htm)

