

LESSON PLAN

LEADERSHIP

DISCUSSION POINT

I. Presentation

A. Leadership:

1. Leading Sailors and applying their skills to tasks that enable mission accomplishment for the U.S. Navy (Core Competency).
2. Promoting success of the command as a whole:
 - a. Although they have a strong sense of ownership and take responsibility for their stations and zone, they are able to look beyond their own immediate job to help the entire command.
3. Actively leading:
 - a. The type of relationship you establish with your subordinates will greatly impact the stations, zone and ultimately the command's readiness. Certain leadership actions will help you as you lead your subordinates.
 - b. Influencing-This is a major part of the job.
 - c. Communicating- This is so important, people perform better when they understand how what they do fits into the big picture.

RELATED INSTRUCTOR ACTIVITY

Ref: NAVEDTRA 12047, Military Requirements for Chief Petty Officer

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- d. Team Building- Superior commands have a sense of pride about themselves. A successful command, zone, station does things to build a sense of common purpose.
 - e. Enforce Standards- Leaders play a key role in the enforcement of standards. Because they are out and about, they are able to see for themselves whether job performance and military bearing meet the Navy's and the command's standards. When something is not up to standards, they can give feedback and act to correct it.
 - f. Self Image- Clearly define your role and responsibilities. See yourself as a leader and manager. Set the example for your subordinates. See yourself as someone who makes things happen!
4. Things to consider:
- a. Leadership is a skill you develop everyday. You must be pro-active and continually seek new and innovative ways to improve your effectiveness and increase your success to motivate and provide direction to your Sailors.
 - b. Do you always set a proper example?

RELATED INSTRUCTOR ACTIVITY

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- c. Are you fair, honest and straightforward in your dealings?
- d. Do you consistently communicate up and down and support the chain of command?
- e. Do you identify and correct all types of deficiency?
- f. A good leader must always think about these things and routinely reflect upon them...always with the intent of improving themselves in their role as a leader, Sailor, and citizen.

B. Leadership Challenges:

1. How will you inspire a mediocre recruiter to excel?
2. How will you deal with your best Recruiter who gets a DUI?
3. How to lead a subordinate that is senior in pay grade to yourself?

RELATED INSTRUCTOR ACTIVITY